

## Manufacturing Equipment Industry Leader

Aligned client's major vendor partners to successfully implement a unified wireless solution throughout multiple manufacturing facilities.

**Company Profile:**

**HQ:** Switzerland

**Locations:** Worldwide

**Employees:** 145K+

**Revenue:** \$35B

**Overview:** Fortune 500 robotics, power, heavy electrical equipment, and automation technology leader.

Our client was frustrated with their existing global vendor's inability to deliver seamless wireless network expansion without major disruptions to the business, thereby affecting manufacturing output.

Unacceptable production losses sustained over multiple attempts to expand wireless coverage in their manufacturing facilities led the client to reach their breaking point. Another mutual global vendor was contacted by the client who was in search of a provider capable of implementing the high-level solution required.

Monreal IT introduced the client and their existing global provider to the current best practices in wireless deployment methodology, delivering rapid remediation. The deployment seamlessly integrated multiple sites and dramatically reduced risk without impacting the flow of business.

As a result of Monreal IT's focused efforts to deliver the desired business outcome, the client no longer has an issue expanding their wireless footprint. After consulting with Monreal IT, the client's global vendor has revised their own standards and methodology for delivering wireless solutions.